

**Metro**

Los Angeles County
Metropolitan Transportation Authority

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**SYSTEM SAFETY, SECURITY AND OPERATIONS COMMITTEE
JANUARY 15, 2015**

SUBJECT: ROTOR - BUS DISC BRAKES

ACTION: AWARD CONTRACT FOR ROTOR – BUS DISC BRAKES

RECOMMENDATION

Authorize the Chief Executive Officer to award a two-year, firm fixed price contract under Bid Number 14-0034 to the following lowest responsive and responsible bidders for bus brake parts for a total amount of \$1,067,831 inclusive of sales tax.

- A. NABI Parts LLC for line item 1 (Rotor – Disc Brake, Front & Rear) for a one-year base amount of \$158,781 inclusive of sales tax and a one-year option amount for \$158,781 inclusive of sales tax for a total contract value of \$317,562; and,
- B. JIT Truck Parts, LLC for line item 2 (Kit – Disc Pad) for a one-year base amount of \$367,417 inclusive of sales tax and a one-year option amount of \$382,852 inclusive of sales tax for a total contract value of \$750,269.

ISSUE

This procurement is for the acquisition of brake parts which are required for maintaining the safe and reliable operation of the bus fleet. Award of contract will ensure that operating divisions have adequate inventory to repair and maintain the buses according to Metro maintenance standards.

DISCUSSION

The brake rotors and disc pad kits are components needed to maintain and repair the braking system on buses.

The contract to be awarded is a “requirements type” agreement in which we commit to order only from the awardee, up to the specified quantity for a specific duration of time, but there is no obligation or commitment for us to order any or all of the rotor - bus disc brakes that may be anticipated. The bid quantities are estimates only, with deliveries to be ordered and released as required.

DETERMINATION OF SAFETY IMPACT

Award of contract will ensure that all operating divisions and Central Maintenance have adequate inventory to repair and maintain the buses according to Metro Maintenance standards.

FINANCIAL IMPACT

The funding of \$201,146 for these products is included in the FY15 budget under multiple bus operating cost centers in project 306002 Operations Maintenance under line 50441, Parts – Revenue Vehicle and in Central Maintenance cost center 3366, under project 203020 FY12-FY14 Bus Midlife Project and line item 50441, Parts – Revenue Vehicle.

Since this is a multi-year contract, the cost center manager and Chief Operations Officer will be accountable for budgeting the cost in future fiscal years including any option exercised.

Impact to Budget

The source of funds for this procurement is bus operating funds and under project 203020 from Federal Grants and the Transportation Development Act (TDA).

ALTERNATIVES CONSIDERED

The alternative is to not award the contract and continue to procure brake parts on an as-needed basis at a higher cost. This approach is not recommended since it does not provide a commitment from the supplier to ensure availability and price stability.

NEXT STEPS

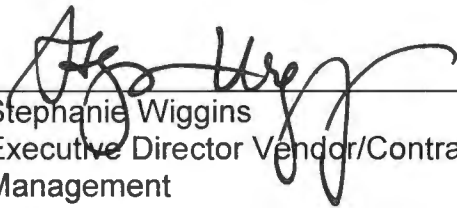
Metro's requirements for bus brake parts will be fulfilled under the provisions of the contract.

ATTACHMENTS

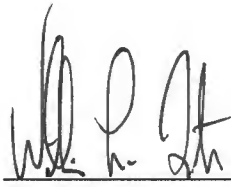
- A. Procurement Summary
- B. Bid Tabulation

Prepared By: Amy Romero, Director of Central Maintenance


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Stephanie Wiggins
Executive Director Vendor/Contract
Management



William L. Foster
Interim Chief Operations Officer



Arthur T. Leahy
Chief Executive Officer

PROCUREMENT SUMMARY

ROTOR – BUS DISC BRAKES

1.	Contract Number: TBD	
2.	Recommended Vendor: <ul style="list-style-type: none"> • NABI Parts LLC, 2338 US Highway 42 South, Delaware, OH 43015 • JIT Truck Parts, LLC, 351 South Main Place, Suite 200, Carol Stream, IL 60188 	
3.	Type of Procurement (check one): <input checked="" type="checkbox"/> IFB <input type="checkbox"/> RFP <input type="checkbox"/> RFP-A&E <input type="checkbox"/> Non-Competitive <input type="checkbox"/> Modification <input type="checkbox"/> Task Order	
4.	Procurement Dates:	
	A. Issued: 3/6/14	
	B. Advertised/Publicized: 3/10/14	
	C. Pre-proposal/Pre-Bid Conference: N/A	
	D. Proposals/Bids Due: 6/13/14	
	E. Pre-Qualification Completed: N/A	
	F. Conflict of Interest Form Submitted to Ethics: Yes	
	G. Protest Period End Date: 1/15/15	
5.	Solicitations Picked up/Downloaded: 39	Bids/Proposals Received: 8
6.	Contract Administrator: Tanya Allen	Telephone Number: 213/922-1018
7.	Project Manager: John Roberts	Telephone Number: 213/922-5060

A. Procurement Background

This Board Action is to approve various contracts to be issued under IFB 14-0034 for the procurement of bus brake parts in support of bus maintenance operations. Procurement of brake parts was conducted as a formal sealed bid, competitive acquisition in support of awarding a long-term Master Agreement in order to ensure availability and price stability.

IFB No. 14-0034 was issued in accordance with Metro's Acquisition Policy and the contract type is firm fixed price.

Two amendments were issued during the solicitation phase of this IFB:

- Amendment No. 1, issued on April 15, 2014, clarified potential bidder's questions;
- Amendment No. 2, issued on May 23, 2014 clarified potential bidder's questions.

A total of eight bids were received on June 13, 2014.

B. Evaluation of Bids

The firms recommended for award, NABI Parts, LLC and JIT Trucks Parts, LLC were found to be in full compliance with the bid requirements.

American Moving Parts, the apparent low bidder for Line #2 (kit - disc pad) submitted a request for approved equals. Samples will be installed and tested on a bus and if approved, American Moving Parts will be eligible to bid on the next solicitation.

Following companies submitted a bid. For pricing information reference the Bid Tabulation, attached.

No.	Bidder's Name
1.	American Moving Parts
2.	Muncie Reclamation and Supply
3.	Neopart
4.	NABI Parts, LLC
5.	JIT Trucks Parts, LLC
6.	Gillig LLC
7.	Prevost
8.	Pines Automotive, Inc.

C. Price Analysis

The recommended bid price has been determined to be fair and reasonable based upon adequate price competition and selection of the lowest responsive and responsible bidders. Price savings based on historical data is \$155,587.

Bidder/Proposer Name	Proposal Amount	Metro ICE	NTE Amount
NABI Parts, LLC	\$317,562	\$327,628	\$317,562*
JIT Truck Parts, LLC	\$750,269	\$701,088	\$750,269*

*Two-year total including sales tax.

D. Background on Recommended Contractor

The recommended firm, NABI Parts, LLC for line 1 (brake rotor) is located in Delaware, OH has been in business for 92 years, is a leader in the field of bus manufacturer and after-market distributor of bus parts and other related products. NABI Parts LLC has provided similar products to other transit agencies including Miami-Dade Transit, Greater Cleveland RTA, and MBTA - Boston and others.

The recommended firm, JIT Truck Parts, LLC for line item 2 (kit - disc pad) is located in Carol Stream, IL and has been a bus distributor of after market bus parts and other related products for 3 years. JIT Truck Parts, LLC has provided similar products to most transit agencies nationwide such DART System, SEPTA, PACE, OCTA, Tri-Met, and NYCT/MTA and others. JIT Truck Parts, LLC will be a new vendor with Metro.

New Flyer is the current contractor on Line #1 and the total amount paid was \$445,220 over a two year period.

New Flyer is the current contractor on Line #2 and the total amount paid was \$840,555.80 over a two year period.

E. Small Business Participation

The Diversity and Economic Opportunity Department (DEOD) did not recommend a Race Conscious Disadvantage Business Enterprise (RC DBE) goal for this Master Agreement solicitation that involves replenishing the stock for Rotor – Bus Disc Brakes. It was confirmed by the Contract Administrator that Rotor – Bus Disc Brakes are Original Equipment Manufacturer (OEM) parts and can only be provided by a list of pre-approved contractors. It was also confirmed that all work associated with this project will be performed by the Prime(s), therefore no subcontracting opportunities were identified. Neither NABI Parts LLC, nor JIT Truck Parts, LLC made DBE subcontractor commitments.

F. Living/Prevailing Wage

Living/prevailing wage does not apply to this procurement.

LOS ANGELES COUNTY METROPOLITAN TRANSPORTATION AUTHORITY BID TABULATION

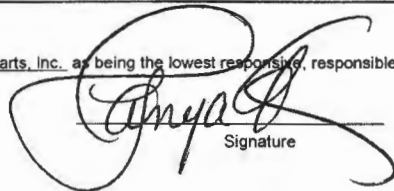
Bid No: 14-0034 Rotor- Bus Disc Brakes

Bids Out: 03/06/14 Total 39
 Bids Opened: 06/13/14 Total 8
 Advertisement Date(s): 00/00/14
 Newspaper: LA Daily News

					American Moving Parts		Muncie Reclamation and Supply dba Muncie Transit Supply		Neopart		NABI Parts LLC	
Item No.	MTA Part No.	Description	QTY	UM	Unit Price	Extension	Unit Price	Extension	Unit Price	Extension	Unit Price	Extension
12 Month Base												
1	142634	Rotor - Disc Brake, Front & Rear	1,212	EA	130.24	157,850.88	120.45	145,985.40	128.60	155,863.20	120.19	145,670.28
2	142650	Kit - Disc Pad, Pad & Spring, Front & Rear "MA-721" (4 Pads per Kit)	2,400	EA	103.53	248,472.00	117.83	282,792.00	140.90	338,160.00	145.31	348,744.00
Subtotal 12 Month						406,322.88		428,777.40		494,023.20		494,414.28
12 Month Option 1												
1	142634	Rotor - Disc Brake, Front & Rear	1,212	EA	136.74	165,728.88	122.86	148,906.32	128.60	155,863.20	120.19	145,670.28
2	142650	Kit - Disc Pad, Pad & Spring, Front & Rear "MA-721" (4 Pads per Kit)	2,400	EA	103.53	248,472.00	120.19	288,456.00	140.90	338,160.00	145.31	348,744.00
Subtotal Option 1						414,200.88		437,362.32		494,023.20		494,414.28
Subtotal Base and Option						820,523.76		866,139.72		988,046.40		988,828.56
Sales Tax 9%						73,847.14		77,952.57		88,924.18		88,994.57
GRAND TOTAL						894,370.90		944,092.29		1,076,970.58		1,077,823.13
					JIT Truck Parts, LLC		Gillig LLC		Prevost		Pines Automotive, Inc.	
Item No.	MTA Part No.	Description	QTY	UM	Unit Price	Extension	Unit Price	Extension	Unit Price	Extension	Unit Price	Extension
12 Month Base												
1	142634	Rotor - Disc Brake, Front & Rear	1,212	EA	134.08	162,504.96	131.40	159,256.80	234.90	284,698.80	226.60	274,639.20
2	142650	Kit - Disc Pad, Pad & Spring, Front & Rear "MA-721" (4 Pads per Kit)	2,400	EA	140.45	337,080.00	152.56	366,144.00	160.00	384,000.00	180.40	432,960.00
Subtotal 12 Month						500,584.96		525,400.80		668,698.80		707,599.20
12 Month Option 1												
1	142634	Rotor - Disc Brake, Front & Rear	1,212	EA	140.11	169,813.32	138.32	167,643.84	246.65	298,939.80	235.66	285,619.92
2	142650	Kit - Disc Pad, Pad & Spring, Front & Rear "MA-721" (4 Pads per Kit)	2,400	EA	146.35	351,240.00	160.59	385,416.00	168.00	403,200.00	187.62	450,288.00
Subtotal Option 1						521,053.32		553,059.84		702,139.80		735,907.92
Subtotal Base and Option						1,020,638.28		1,078,460.64		1,370,838.60		1,443,507.12
Sales Tax 9%						91,857.45		97,061.46		123,375.47		129,915.64
GRAND TOTAL						1,112,495.73		1,175,522.10		1,494,214.07		1,573,422.76

I hereby certify NABI and JIT Truck Parts, Inc. as being the lowest responsive, responsible bidder and recommend the award to them for total price, including sales tax, of \$1,067,831.

12-9-14
Date


Signature