

**Metro**Los Angeles County  
Metropolitan Transportation AuthorityOne Gateway Plaza  
Los Angeles, CA 90012-2952213.922.2000 Tel  
metro.net**SYSTEM SAFETY AND OPERATIONS COMMITTEE  
APRIL 18, 2013****SUBJECT: PHOTO ENFORCEMENT CONTRACT****ACTION: AUTHORIZE EXTENSION OF PHOTO ENFORCEMENT CONTRACTS****RECOMMENDATION**

- A. Authorize the Chief Executive Officer to execute Modification No. 1 to Contract No. PS68102730 with Xerox State and Local Solutions (Xerox) to provide photo enforcement Operations, Maintenance, and Citation processing services for the Exposition Line for a period up to twelve months for a fixed unit price of \$2,200 per camera location for a total not-to-exceed amount of \$501,600, increasing the total contract value from \$877,800 to \$1,379,400, effective July 1, 2013, and;
- B. Authorize the Chief Executive Officer to execute Modification No. 6 to Contract No. SP035 with Xerox to provide photo enforcement Operations, Maintenance, and Citation processing services for the Blue and Orange Lines for a period up to twelve months for a fixed unit price of \$2,200 per camera location for a total not-to-exceed amount of \$1,531,200, increasing the total contract value from \$12,359,820 to \$13,891,020, effective July 1, 2013;
- C. Authorize the Chief Executive Officer to execute Modification No. 2 to Contract No. SP037 with Xerox to provide photo enforcement Operations, Maintenance, and Citation processing services for the Metro Gold Line Photo Enforcement Program for a period up to twelve months for a fixed unit price of \$2,200 per camera location for a total not-to-exceed amount of \$712,800, increasing the total contract value from \$2,422,200 to \$3,135,000, effective July 1, 2013.

**ISSUE**

At the December 2012 Board meeting, the Board approved staff's request to continue the Red Light Photo Enforcement (RLPE) program through its contract expiration date of June 30, 2013, while initiating a new procurement for a single contract with a bi-annual evaluation. Staff is in the process of preparing a competitive procurement for the new single contract. However, should a new Contractor (other than the incumbent)

be awarded the contract, a transition period is required to ensure a new RLPE system will be implemented without interruption. This requires that the current contracts be extended up to twelve months and continue through to June 30, 2014. The extension of the current contracts would only be required if a new contractor is selected for award.

## **DISCUSSION**

The RLPE program successfully started with enforcement of grade crossings on the Metro Blue Line. Based on the effectiveness in reducing unsafe motorist behavior and accidents, the program was expanded to the Orange Line Busway, the Gold Line Eastside extension, and the Expo Line. The program has now been incorporated into Metro's design criteria for all future fixed guideways. To date, the program's historical data indicates that there has been a positive safety benefit in reducing the number of violations and accidents on our system.

The extension of the current contracts will not only allow Metro to receive the maximum safety benefit from its current 104 photo enforcement cameras, but will also help Metro achieve a seamless transition to new software and hardware should a proposer other than the incumbent be awarded the contract. Originally, staff believed that a six month time-frame, inclusive of a transition period, would be sufficient to procure a new contract. However, because of the number of locations equipped with cameras, the transition will have to be phased in over a period of time, and will not be able to be completed all at once. This approach of selectively replacing the existing equipment with the new vendor's equipment will therefore require additional time. Extending the current contracts with Xerox will allow for this phased replacement of equipment with minimal disruptions and will allow a new contractor sufficient time to undertake design, permit, and installation efforts. Staff has negotiated with the incumbent to continue utilizing the same authorized competitive pricing plan for ongoing operation and maintenance up to twelve months.

## **DETERMINATION OF SAFETY IMPACT**

Approval of this item will result in enhancing the safety for the general public, and Metro's patrons and employees. Furthermore, approving this item will reduce our service interruptions and accident-related costs.

## **FINANCIAL IMPACT**

The total annual cost of the program is \$2,745,600. Funding for the duration of the contract is budgeted in cost center 6810 - Corporate Safety, Projects 300022 – Rail Operations, Blue Line, 300055 – Gold Line, 300066 – Expo Line, and 306006 – Orange Line.

### Impact to Budget

The source of funds for this action is Prop A, and Prop. C, and will be obtained through Metro Blue, Orange, Gold, and Exposition Lines' Operating budgets.

### ALTERNATIVES CONSIDERED

The alternative is not to approve the extension of the current contracts which, should another contractor be awarded the contract, would cause delays in the system implementation and interruptions in enforcement services. This alternative is not recommended as it affects safety on all enforced lines.

### NEXT STEPS

Staff will continue with the new procurement for a single contract for the Blue, Orange, Gold and Expo lines.

### ATTACHMENTS

- A. Procurement Summary – Exposition
- B. Procurement Summary – SP035
- C. Procurement Summary – SP037

Prepared by: Abdul Zohbi, Systems Safety Manager  
(213) 922-2114

*Michelle Lopes Caldwell*

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Michelle Lopes Caldwell  
Chief Administrative Services Officer

*Paul C. Taylor*

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Paul C. Taylor  
Deputy Chief Executive Officer

*Arthur T. Leahy*

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Arthur T. Leahy  
Chief Executive Officer

## PROCUREMENT SUMMARY

### PHOTO ENFORCEMENT CONTRACT

1.	Contract No. PS68102730 (Mod #1)	
2.	Recommended Vendor: Xerox State and Local Solutions	
3.	Type of Procurement (check one): <input type="checkbox"/> IFB <input type="checkbox"/> RFP <input type="checkbox"/> RFP-A&E <input type="checkbox"/> Non-Competitive <input checked="" type="checkbox"/> Modification <input type="checkbox"/> Task Order	
4.	Procurement Dates:	
	A. Issued: N/A	
	B. Advertised/Publicized: N/A	
	C. Pre-proposal/Pre-Bid Conference: N/A	
	D. Proposals/Bids Due: March 4, 2013	
	E. Pre-Qualification Completed: N/A	
	F. Conflict of Interest Form Submitted to Ethics: N/A	
	G. Protest Period End Date: N/A	
5.	Solicitations Picked up/Downloaded: 1	Bids/Proposals Received: 1
6.	Contract Administrator: Maria V. Lechuga	Telephone Number: 213-922-7206
7.	Project Manager: Abdul Zohbi	Telephone Number: 213-922-2114

#### **A. Procurement Background**

As part of the Exposition Light Rail Project, the Expo contractor -- FCI/Flour/Parsons, awarded subcontracts to Xerox for the design and construction of nineteen photo-enforcement locations. Xerox was selected to leverage Xerox's long-standing knowledge of Metro's red-light enforcement approach and to ensure consistence between all the Metro light rail lines.

On April 21, 2011 Metro awarded a non-competitive procurement with Xerox in compliance with Metro's policies and procedures in order to continue the services with Xerox on Expo which would ensure continuity with Metro's existing red-light enforcement system and consistency of enforcement approach.

**B. Evaluation of Proposals/Bids**

The proposal from Xerox for this modification was found to be in full compliance with the technical specifications.

**C. Cost/Price Analysis**

The recommended price has been determined to be fair and reasonable based upon price analysis. Staff has negotiated a monthly service fee per camera in the fixed amount of \$2,200. This amount is less than the fees currently paid by other agencies.

	<b>Bidder/Proposer Name</b>	<b>Proposal Amount</b>	<b>Negotiated Amount</b>
1.	Xerox State and Local Solutions	\$501,600	\$501,600

**D. Background on Recommended Contractor**

Xerox State & Local Solutions is based in Germantown, MD and has been in business since 1963. It started as Datacom Systems Corporation and over the following forty plus years, the corporation name was changed several times as a result of mergers or change of ownership in a parent corporation.

Xerox is a provider of business and information technology outsourcing and systems integration services to state and local governments. It provides technology-based services with a focus on transaction processing and program management services including child support payment processing, electronic toll collection, welfare and community services, and traffic violations processing. It also designs, develops, implements, and operates large-scale information technology solutions that support those programs.

Xerox is the current service provider for the Photo Enforcement contracts on the Metro Blue, Gold, Expo, and Orange lines. It is also the service provider for LA County and the City of West Hollywood Red Light Photo Enforcement contracts.

**E. Small Business Participation**

Xerox did not make a Disadvantaged Business Enterprise (DBE) Anticipated Level of Participation (DALP) commitment for this contract. Pursuant to the DBE program, if Xerox utilizes the services of subcontractors, they are expected to afford maximum opportunities to DBE firms in all subcontracting and supply services areas.

## PROCUREMENT SUMMARY

### PHOTO ENFORCEMENT CONTRACT

1.	Contract No. SP035 (Mod #6)	
2.	Recommended Vendor: Xerox State and Local Solutions	
3.	Type of Procurement (check one): <input type="checkbox"/> IFB <input type="checkbox"/> RFP <input type="checkbox"/> RFP-A&E <input type="checkbox"/> Non-Competitive <input checked="" type="checkbox"/> Modification <input type="checkbox"/> Task Order	
4.	Procurement Dates:	
	B. Issued: N/A	
	B. Advertised/Publicized: N/A	
	C. Pre-proposal/Pre-Bid Conference: N/A	
	D. Proposals/Bids Due: March 4, 2013	
	E. Pre-Qualification Completed: N/A	
	F. Conflict of Interest Form Submitted to Ethics: N/A	
	G. Protest Period End Date: N/A	
5.	Solicitations Picked up/Downloaded: 1	Bids/Proposals Received: 1
6.	Contract Administrator: Maria V. Lechuga	Telephone Number: 213-922-7206
7.	Project Manager: Abdul Zohbi	Telephone Number: 213-922-2114

#### **A. Procurement Background**

On January 27, 2000, the Los Angeles County Metropolitan Transportation Authority (Metro) awarded contract SP035 to Lockheed/Martin IMS to provide system operation and field maintenance services for the Metro Blue Line photo enforcement program.

- On October 29, 2001, Modification No. 1 was issued to the Contractor to change their name from Lockheed/Martin IMS to ACS State & Local Solutions, Inc. as a result of company acquisition. Subsequently, ACS State & Local Solutions was acquired by Xerox.
- On December 9, 2004 Modification No. 2 was issued to extend the contract from January 31, 2005 to January 31, 2007 at no additional cost.
- Modification No. 3 was issued to extend the contract from January 2007 to June 29, 2011, again at no additional cost.

- On June 8, 2011, Modification No. 4 was issued to extend the contract to June 30, 2013.
- On May 8, 2012, Modification No. 5 was issued to incorporate additional photo enforcement-consulting services at seven intersections and fourteen approaches.

**B. Evaluation of Proposals/Bids**

The modification proposal from Xerox was found to be in full compliance with the technical specifications.

**C. Cost/Price Analysis**

The recommended price has been determined to be fair and reasonable based upon price analysis. Staff has negotiated the monthly service fee per camera at \$2,200. This amount is less than the fees currently paid by other agencies.

	<b>Bidder/Proposer Name</b>	<b>Proposal Amount</b>	<b>Negotiated Amount</b>
1.	Xerox State and Local Solutions	\$1,531,200	\$1,531,200

**D. Background on Recommended Contractor**

Xerox State & Local Solutions is based in Germantown, MD and has been in business since 1963. It started as Datacom Systems Corporation and over the following forty plus years the corporation name was changed several times as results of merger or change of ownership in a parent corporation.

Xerox is a provider of business and information technology outsourcing and systems integration services to state and local governments. It provides technology-based services with a focus on transaction processing and program management services including child support payment processing, electronic toll collection, welfare and community services, and traffic violations processing. It also designs, develops, implements, and operates large-scale information technology solutions that support those programs.

Xerox is the current service provider for the Photo Enforcement contracts on the Metro Blue, Gold, Expo, and Orange lines. It is also the service provider for LA County and the City of West Hollywood Red Light Photo Enforcement contracts.

**E. Small Business Participation**

Xerox did not make a Disadvantaged Business Enterprise (DBE) Anticipated Level of Participation (DALP) commitment for this contract. Pursuant to the DBE program, if Xerox utilizes the services of subcontractors, they are expected to afford maximum opportunities to DBE firms in all subcontracting and supply services areas.

**PROCUREMENT SUMMARY**  
**PHOTO ENFORCEMENT CONTRACT**

1.	Contract No. SP037 (Mod #2)	
2.	Recommended Vendor: Xerox State and Local Solutions	
3.	Type of Procurement (check one): <input type="checkbox"/> IFB <input type="checkbox"/> RFP <input type="checkbox"/> RFP-A&E <input type="checkbox"/> Non-Competitive <input checked="" type="checkbox"/> Modification <input type="checkbox"/> Task Order	
4.	Procurement Dates:	
	C. Issued: N/A	
	B. Advertised/Publicized: N/A	
	C. Pre-proposal/Pre-Bid Conference: N/A	
	D. Proposals/Bids Due: March 4, 2013	
	E. Pre-Qualification Completed: N/A	
	F. Conflict of Interest Form Submitted to Ethics: N/A	
	G. Protest Period End Date: N/A	
5.	Solicitations Picked up/Downloaded: 1	Bids/Proposals Received: 1
6.	Contract Administrator: Maria V. Lechuga	Telephone Number: 213-922-7206
7.	Project Manager: Abdul Zohbi	Telephone Number: 213-922-2114

**A. Procurement Background**

In October, 2009, the Los Angeles County Metropolitan Transportation Authority (Metro) awarded contract SP037 to Xerox in the fixed price amount of \$3,036,000 to provide photo enforcement maintenance and citation processing services for the Metro Gold Line Eastside Extension. This was in response to a motion approved by the Board of Directors in October 2008.

- On December 28, 2011, Modification No. 1 authorized revising the contract expiration date from October 30, 2012 to June 30, 2013.

**B. Evaluation of Proposals/Bids**

The modification proposal from Xerox was found to be in full compliance with the technical specifications.

**C. Cost/Price Analysis**

The recommended price has been determined to be fair and reasonable based upon price analysis. Staff has negotiated the monthly service fee per camera at \$2,200. This amount is less than the fees currently paid by other agencies.

	<b>Bidder/Proposer Name</b>	<b>Proposal Amount</b>	<b>Negotiated Amount</b>
1.	Xerox State and Local Solutions	\$712,800	\$712,800

**D. Background on Recommended Contractor**

Xerox State & Local Solutions is based in Germantown, MD and has been in business since 1963. It started as Datacom Systems Corporation and over the following forty plus years the corporation name was changed several times as results of merger or change of ownership in a parent corporation.

Xerox is a provider of business and information technology outsourcing and systems integration services to state and local governments. It provides technology-based services with a focus on transaction processing and program management services including child support payment processing, electronic toll collection, welfare and community services, and traffic violations processing. It also designs, develops, implements, and operates large-scale information technology solutions that support those programs.

Xerox is the current service provider for the Photo Enforcement contracts on the Metro Blue, Gold, Expo, and Orange lines and has performed these services to the complete satisfaction and expectation of Metro. It is also the service provider for LA County, and the City of West Hollywood Red Light Photo Enforcement contracts

**E. Small Business Participation**

Xerox did not make a Disadvantaged Business Enterprise (DBE) Anticipated Level of Participation (DALP) commitment for this contract. Pursuant to the DBE program, if Xerox utilizes the services of subcontractors, they are expected to afford maximum opportunities to DBE firms in all subcontracting and supply services areas.